

Message Text

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R 081651Z AUG 74

FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW

UNCLAS STATE 172904

E.O. 11652: N/A

TAGS: BPRO, UR

SUBJECT: GROTNES MACHINE WORKS BID FOR WHEEL LINE

1. GROTNES VIC PRESIDENT THOMAS HILL HAS BRIFED COMMERCE

ON THAT COMPANY'S PROGRESS ON BIDDING FOR A MAJOR WHEEL LINE
INSTALLATION THROUGH AVTOPROMIMPORT. COMPANY IS A SUBSIDIARY
OF INLADN STEEL, AND HAS MET WITH AVTOPROMIMPORT'S BUTKO
AND KAMA RIVER'S SHCHUKIN ON SEVERAL OCCASIONS FOR DETAILED
NEGOTIATIONS. BUTKO HAD INDICATED THAT FINAL NEGOTIATIONS WOULD
BE HELD BY END OF MAY 1974, BUT COMPANY LATER INFORMED THIS
POSTPONED FOR A FEW WEEKS. ON JULY 23, COMPANY TELEXED AVTO-
PROMIMPORT'S A.N. MATINOV REQUESTING GUIDANCE ON TIMING
FOR THESE NEGOTIATIONS. NO REPLY HAS BEEN RECEIVED TO DATE.

2. WOULD APPRECIATE EMBASSY APPROACH TO AVTOPROMIMPORT IN ORDER
TO DETERMINE SOVIET POSITION ON TIMING FOR FURTHER NEGOTIATIONS.
KISSINGER

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